

Lynn Hazan & Associates

10-03-17: NEW SALES JOB: SPONSORSHIPS

Chicago / Virtual & More Jobs



Fall quarter is a great time for hiring. We have a new job for one of our favorite clients, a conference producer in communications:

Sponsorship Sales & Client Relations Associate. We anticipate another new sales position with the same client next week.

We are also recruiting for candidate #6 for our real estate PR agency in the near north suburbs of Chicago. Check our specs below.

Hope to see you at the Resume Refresh Workshop on Wednesday October 11th. Send in your check to save a space.

We look forward to seeing you at forthcoming events. Keep reading for details.

NEW OPENING! Sponsorship Sales & Client Relations Associate

Communications Training & Conference Provider Chicago or Virtual Location

New position because of growth. Candidate is a self starter who enjoys strategic sales/consulting to work with event and content sponsors.

Do you enjoy consultative sales and relationship building with customers? Love the field of corporate communications, PR, executive & digital communications? Do you interact well via phone & in person? Available for travel to top tier locations? Do you live in Chicago area & want to work downtown? If you live outside the Chicago area, want to work virtually? Our client is flexible for the right candidate who can make a difference!

What does client do?

Client produces 20+ business conferences/year for top corporate communicators, marketers & PR pros from brands like Coca-Cola, Facebook, IBM, NASA, Mayo Clinic, etc. Conferences designed to educate & train professional communicators, share industry best practices & provide networking opportunities for attendees.

To Apply: Forward your resume along with the answers to the 10 questions from this <u>link http://lhazan.com/qa/</u> to <u>Lynn@lhazan.com</u> with the header: <u>Sponsorship Sales</u>. Your follow up call to **312-863-5401** will showcase your follow up talent!

For more details, click here.

www.lhazan.com



Are you a great writer? Do you like to pitch the media? Want to join an outstanding team of PR professionals? Enjoy real estate? **Send your resume to lynn@lhazan.com**

For more info, click here

OTHER Job Openings:

- Media Relations Freelancer - B2B - Virtual Position - Chicago-Immediate Hire

Are you a media relations guru? Our boutique PR agency client needs candidates for a **Media Relations Freelancer** position. Ideal candidate loves to work closely with clients and knows how to acquire top-tier media placements. 15 to 20 hours a week; 6 months to 1+ year duration. Work virtually. Click here for details.

-Intern

Participate in Lynn Hazan & Associates' acclaimed internship program.

Click <u>here</u> for details.

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LH&A Workshop Specials



WORKSHOP: RESUME REFRESH



Help your career blossom with LH&A's "Resume Refresh" on Wed, Oct. 11. 7:00-8:30 p.m., 79 W. Monroe St. Suite 1308, Chicago, IL.

In this interactive workshop, you will learn how to turn your skills and past wins into a marketing oriented resume on your behalf. Discover the difference between a LinkedIn profile and your resume; create your own infographic; and position yourself as the candidate of choice.

(Payment: Send checks addressed to Lynn Hazan & Associates, 79 W. Monroe St. Suite 1308, Chicago, IL 60603)

CONSULTING SERVICES

Take advantage of our Resume Review and Empowered Job Seeker fall specials.

• The Resume Review (Click Here to Learn More)

In this session, Lynn Hazan will help you to break through the clutter of similar, boring resumes. You will receive practical suggestions

and tips on how to revamp your resume. Complimentary follow-up phone session to assess revised resume is included. Time permitting, LinkedIn profiles will also be evaluated.

• Empowered Job Seeker-Fall Special (Click Here to Learn More)

"Empowered Job SeekerTM" is a program that helps candidates undergo effective job searches in the ever-changing marketplace. In this 3-hour (1.5 hours each session), one-on-one or group consultation, participants learn proven techniques to more successfully market themselves as the candidates of choice.

FEATURED ARTICLE OF THE WEEK

 How to Develop a Successful Business Growth Strategy (Author: Felicia Rosenzweig) Click <u>here</u>

EVENTS



1.AMA Student Career Conference: Make A Name For Yourself

Saturday, Oct. 7th, 8:30 a.m. to 4:30 p.m., Aurora University, Aurora,

Illinois

FOR AMA STUDENT MEMBERS ONLY

Lynn will be a guest speaker at this year's AMA Student Career Conference. She will lead a session on how to "brand yourself as the candidate of choice." Lynn will also have a booth at the event and will participate in a panel discussion.

Click here for more details and registration

2. LH&A Resume Refresh:

Wednesday Oct. 11th, 7:00-8:30 p.m., 79 W. Monroe St. Suite 1308, Chicago, IL 60603

Price: \$50 per person

Workshop: Your Resume: Time to Reboot and Refresh

In this tight job market, it's important that your resume does the "heavy lifting" on your behalf. Always keep your resume updated to get noticed and obtain the all important first interview. Separate yourself from your completion... In this interactive workshop:

- Learn how to rebuild your resume to showcase your accomplishments.
- Understand how to make your resume "pop".
- Discover how infographics as a visual aid can showcase your personal brand.
- Personalize your resume and LinkedIn profile to advance your candidacy.
- Practice your six-word story to introduce your resume summary and to perfect your interviewing skills.
- Delight in seeing the results of your before and after resume.

Bonus: All participants will receive a packet of resume, LinkedIn and writing tips.

Workshop Leader: Lynn Hazan, President, Lynn Hazan & Associates. With 32 years of experience as a recruiter and 17 years as President of LH&A, Lynn will share her winning formula tips.

*Limited to 16 participants

Send your resume to lynn@lhazan.com under the title: Resume Refresh Workshop

Bring 2 copies of your resume with you and your computer.

Questions? Please contact Lynn at 312-863-5401 or lynn@lhazan.com

3. Northwestern University / Medill IMC Speed Networking Event:

Wednesday Oct. 18th, 5:00-8:00 p.m., 303 East Wacker Drive, Chicago, IL 60601

Lynn Hazan & Associates will have booth. Come and Say **HELLO!**

(Northwestern Students and Alumni ONLY)

5. DePaul University:

Thursday Oct. 19th, 2:00-4:30 p.m., DePaul University, 1 E. Jackson, Room

805, Chicago, IL 60604

Big Data: Don't Be Spooked



Big data isn't as scary as you think. The field is booming and the possibilities are endless. Are you interested in joining the data revolution? Consider this: numbers are stories waiting to be discovered and told. At this event, industry professionals recent graduates will share real-world projects and offer tricks of the trade that can help you master this field.

Companies attending include: Axciom, BeFoundOnline, Bosch, Lynn Hazan & **Associates**, Nielsen, Oracle, and Spark Foundry.

Don't miss this event, register today and get a glimpse into the future of big data. Lynn Hazan will conduct a personal branding workshop.

(DePaul Students and Alumni ONLY)

Click here for more details and registration.

Lynn Hazan & Associates |Lynn@lhazan.com | 312.863.5401 | lhazan.com

See what's happening on our social sites:







