



Lynn Hazan & Associates

10-12-17: UPDATED SPECS - NEW SALES JOB:
SPONSORSHIPS Chicago / Virtual & More Jobs



NEWS



Have a look at our newest infographic to showcase our weekly E-Jobs Blog. Scroll down for updates on job openings, free webinars, events, workshops and articles.

- **Sponsorship Sales and Client Relations Associate:** The specs have been expanded to include candidates from publishing, PR, events, and corporate communications etc.

Do you have a sales disposition and enjoy engaging with clients? This could be your perfect new job. For updated specs, click [here](#).



UPDATED!
NEW
Sponsorship Sales &
Client Relations Associate
Chicago or Virtual Location
#LHAJob

UPDATED!

New-Sponsorship Sales & Client Relations Associate

For updated specs, click [here](#).

Candidate is a self starter who enjoys strategic sales/consulting to work with event and content sponsors.

Communications Training & Conference Provider Chicago or Virtual Location

Do you enjoy consultative sales and relationship building with customers? Love the field of corporate communications, PR, executive & digital communications? Do you interact well via phone & in person? Available for travel to top tier locations? Do you live in Chicago area & want to work downtown? If you live outside the Chicago area, want to work virtually? Our client is flexible for the right candidate who can make a difference!

What does client do?

Client produces 20+ business conferences/year for top corporate communicators, marketers & PR pros from brands like Coca-Cola, Facebook, IBM, NASA, Mayo Clinic, etc. Conferences designed to educate & train professional communicators, share industry best practices & provide networking opportunities for attendees.

To Apply: Forward your resume along with the answers to the 10 questions from this [link http://lhazan.com/qa/](http://lhazan.com/qa/) to Lynn@lhazan.com with the header: Sponsorship Sales. Your follow up call to **312-863-5401** will showcase your follow up talent!

For more details, click [here](#).

www.lhazan.com

PR Sr. Account Manager - Real Estate



Are you interested in working full time, part time or temp to perm? Our client, a PR agency specializing in real estate, is eager to hire. No real estate experience necessary. Ideal candidate loves to pitch the media, is a strong writer, highly creative and enjoys a team approach.

For more info, click [here](#).

Send your resume to lynn@lhazan.com

OTHER Job Openings:

- Media Relations Freelancer - B2B - Virtual Position - Chicago- Immediate Hire

Are you a media relations guru? Our boutique PR agency client needs candidates for a **Media Relations Freelancer** position. Ideal

candidate loves to work closely with clients and knows how to acquire top-tier media placements. 15 to 20 hours a week; 6 months to 1+ year duration. Work virtually. Click [here](#) for details.

- Intern

Participate in Lynn Hazan & Associates' acclaimed internship program.

Click [here](#) for details.



CONSULTING SERVICES

Take advantage of our Resume Review and Empowered Job Seeker fall specials.

- **The Resume Review** ([Click Here to Learn More](#))

In this session, Lynn Hazan will help you to break through the clutter of similar, boring resumes. You will receive practical suggestions and tips on how to revamp your resume. Complimentary follow-up phone session to assess revised resume is included. Time permitting, LinkedIn profiles will also be evaluated.

- **Empowered Job Seeker-Fall Special** ([Click Here to Learn More](#))

"Empowered Job Seeker™" is a program that helps candidates undergo effective job searches in the ever-changing marketplace. In this 3-hour (1.5 hours each session), one-on-one or group consultation, participants learn proven techniques to more

successfully market themselves as the candidates of choice.

FEATURED ARTICLE OF THE WEEK

- **Top 10 Sales Rules You Should Break**

Marc Benioff, Bill Gates, and Steve Jobs achieved success by challenging the status quo. (Inc. Magazine, by Nick Hedges, President and CEO, Velocity)

Click [here](#) for the article.

EVENTS



1. Northwestern University / Medill IMC Speed Networking Event:

Wednesday Oct. 18th, 5:00-8:00 p.m., 303 East Wacker Drive, Chicago, IL 60601

Lynn Hazan & Associates will have booth. Come and Say **HELLO!**

(Northwestern Students and Alumni ONLY)

2. DePaul University:

Big Data: Don't Be Spooked



Big data isn't as scary as you think. The field is booming and the possibilities are endless. Are you interested in joining the data revolution? Consider this: numbers are stories waiting to be discovered and told. At this event, industry professionals recent graduates will share real-world projects and offer tricks of the trade that can help you master this field.

Companies attending include: Axiom, BeFoundOnline, Bosch, **Lynn Hazan & Associates**, Nielsen, Oracle, and Spark Foundry.

Don't miss this event, register today and get a glimpse into the future of big data. **Lynn Hazan will conduct a personal branding workshop.**

(DePaul Students and Alumni ONLY)

Click [here](#) for more details and registration.

Free Webinars

- The "Ultimate Secret Formula" to Effective Interviewing

Wednesday, October 18th @ 2:00 pm EST (11:00 am PST, 12:00 pm MST, 1:00 pm CST)

I can do the October webinar on 10/18 at 1:30pm CT.

Come learn to Re-THINK your entire interview preparation. People often say, "I hope I survive my interview". Interviewing is not about survival, doubt or fear. It's about showing the company how you can help them achieve their goals. Showing them, that by hiring you, they are making the best choice.

It proven that demonstrating a CARING attitude, plus being CLEAR, CALM, and CONFIDENT throughout the interview allows you to present yourself as the best candidate.

In this presentation, you'll learn:

- How to create a "highly effective" interview game plan
- How to easily manage your emotions so you CAN be Clear, Calm, and Confident

- How to specifically share the best of YOU throughout the interview
- What key questions can help to get the job offer

Join us to learn the ultimate secret formula so you do show them your absolute best in your next interview. Let's get you back to work!

Registration:

To register for these Webinars, go to <http://www.mylynnhazancareer.com/> and use the following instructions:

1. Select the "Register" tab
2. Fill in the required information and register as a "Job Seeker"
3. You will receive a confirmation email and will be redirected to the dashboard
4. Select the "Webinar" tab to listen to the webinars live or receive access to previously recorded webinars

Click [here](#) for more on webinars.

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